



CK Systems Pegasus Opera II Product Library Dealer Price List

[1] VERTICAL APPLICATIONS:

	Price £	AMC £
1.1 Subcontractor Ledger (CIS)		
CIS module to cater for CIS payment (CIS4/5/6 tax, CITB, retention, MCD deductions) and voucher requirements, retention processing, applications received and a host of other features.		
Demo available on request.	As Opera module	1 user : £150 1 user+: £300
1.2 Application & Retentions		
Separate module for industries that are required to raise Applications for payments. Links with Job Costing module to allow applications to be raised monthly or for stage payments		
Demo available on request.	As Opera module	1 user : £150 1 user+: £300
1.3 Personnel Recruitment		
Two modules written for the personnel recruitment industry:		
Front office system: allows permanent & temporary staff details to be held along with job specifications. Routines exist to allow searching and matching individuals to vacancies taking into account qualifications, geographic area, etc.		
	As Opera module	1 user : £150 1 user+: £250
Back office system: extensive links to Pegasus Opera II to allow timesheets to be posted (with cost & chargeout rates) into Costing and hours updated into payroll with draft invoices being posted into SOP. Individual cost and chargeout rates can be maintained by individual.		
	As Opera module	1 user : £150 1 user+: £250
Demo available on request.		
1.4 Car Hire		
Module allowing the end user to hold vehicle and hire charge tables. Hire Agreement and booking in and out routines allow the sales invoice to be raised and posted directly into the Opera II sales ledger.		
Demo available on request.	As Opera module.	1 user : £150 1 user+: £300
1.5 Garage System		
Module allowing the end user to book vehicles into garage workshop, enter work to be done and print job sheet. Stock can be booked to the job, full vehicle job history is kept and invoices raised directly from the job sheet into the Opera II sales ledger.		
Demo available on request.	As Opera module.	1 user : £150 1 user+: £300



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[2] USEFUL UTILITIES:

	Price £	AMC £
2.1 Recode Suite (includes sales & supply codes)		
Allows user to change the unique codes for accounts, stock & job records and updates all historic transactional occurrences with the new code. Available for sales, purchase, nominal, stock & costing. Also allows user to merge accounts if an existing code is entered. This utility also caters for <i>Batch Recoding</i> and can import a list of codes to Re-code from a CSV file. Can also be setup to include 3rd party bespoke fields in Recoding process. Also allows for recoding of sales codes & supply codes.	£ 95 per ledger	£ 25
<i>Note: Discounts are available for multiple purchases of this utility for the same site.</i>		
2.2 Delete Suite		
Allows user to delete records (that have a zero balance) even if related transactions exist elsewhere in the Opera data. Options are available to remove or keep these related transactions (in Sales History, SOP, POP, BOM). This utility is available for Sales, Purchase, Nominal and Stock.	£ 95 per ledger	£ 25
<i>Note: Discounts are available for multiple purchases of this utility for the same site.</i>		
2.3 Global Searches (Sales & Purchase Ledgers)		
A global sales & purchase ledger search utility allowing the user to look for any matching text in Ref.1/Ref.2 or any transaction value. When entered the system will take the user directly to the relevant account.	£ 95 per ledger	£ 25
2.4 Creating letters		
Automatically starts a letter in Microsoft Word for the currently displayed customer directly from the Action button. Microsoft Word has to be installed on the workstation and this utility inserts the Customer Name, Address, Current Date and Contact into a blank word document. Also available for the Purchase Ledger, Payroll & Personnel modules.	£ 95 per ledger	£ 25
<i>Note: Discounts are available for multiple purchases of this utility for the same site.</i>		
2.5 Stock Profile Changer		
A utility to allow Stock Profiles to be changed. This includes changing Quantity and Sell Decimal Places, convert from Decimal to Factor, Factor to Decimal and convert from FIFO to non-FIFO. A validation check can be run first highlighting any problems with the requested changes.	£ 295	£ 75
2.6 Archive Stock		
A utility to allow users to transfer all stock transactions into another nominated Opera company dataset (appends to existing data if data already exists) and clear down stock transactions in the live company. Ideal for companies with large stock transactions.	£195	£ 50
2.7 Zeroise Stock		
A utility to allow user to zeroise the stock ledger in one option by posting an adjustment for each stock code. A very useful utility where the end user wishes to post a quantity following a stocktake.	£ 95	£ 25



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2.8 Mandatory Costing Option

New option in Set Options to specify that Job Costing Analysis is always on by default, or always off by default, or mandatory) for all Sales (including SOP) or Purchase (including POP) transactions that require Job Analysis.

£ 95 per ledger

£ 25



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[3] SALES LEDGER:

	Price £	AMC £
3.1 UTILITIES:		
3.1.1 Sales Recode		
Allows user to change the unique account codes for records and updates all historic transactional occurrences with the new code. Available for sales, purchase, nominal, stock & costing. Also allows user to merge accounts if an existing code is entered. This utility also caters for <i>Batch Recoding</i> and can import a list of codes to Re-code from a CSV file. Can also be setup to include 3rd party bespoke fields in Recoding process. Also allows for recoding of sales codes & supply codes.	£ 95	£ 25
3.1.2 Sales Delete		
A utility to allow user to delete sales accounts (that have a zero balance) but where related transactions exist elsewhere in the Opera data. Options available to remove or keep these related transactions (in Sales History & SOP).	£ 95	£ 25
3.1.3 Global Search		
A global sales ledger search utility allowing the user to look for any matching text in Ref.1/Ref.2. When entered the system will take the user directly to the relevant account.	£ 95	£ 25
3.1.4 Creating letters		
Automatically starts a letter in Microsoft Word for the currently displayed customer directly from the Action button. Microsoft Word has to be installed on the workstation and this utility inserts the Customer Name, Address, Current Date and Contact into a blank word document. Also available for the Purchase Ledger, Payroll & Personnel modules.	£ 95	£ 25
<i>Note: Discounts are available for multiple purchases of this utility for the same site.</i>		
3.1.5 Mandatory Costing Option		
Option to specify that Job Costing Analysis is mandatory, on by default or off by default for all Sales Transactions (including SOP) that require Job Analysis.	£ 95	£ 25
3.1.6 Auto On-Stop		
Utility to put customers automatically on stop if overdue transactions are found. Also gives the option to take customers off stop if no overdue transactions found.	£ 95	£ 25
3.1.7 Merge Sales/SOP/POP data		
A utility that allows the user to gather data off-site in another Opera system (Eg. Taking orders at a trade show or at a branch site) then merge all data into the live system later.	£ 495	£ 150



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3.2 SALES PROCESSING: Customer Setup

3.2.1 Factored Customers

Customers can be flagged as "factored". As such they use an alternative invoice/credit numbering sequence and reports for the factoring company can be created based on these.

£ 195

£ 50

3.2.2 Grouped Customers

An additional grouping code exists on the sales header screen allowing accounts to be grouped. An Action exists allowing the user to display and move easily between accounts linked in the same group.

£ 195

£ 50

3.2.3 Prospects

This allows Prospects to be held in a separate database to that of the sales ledger. If the prospect becomes a customer, the prospect may be moved to the Sales Ledger.

£ 195

£ 50

3.2.4 Customer Reference Length

Increases the length of the Customer Reference Field from 10 to 20 Characters

£ 95

£ 25

3.2.5 Customer Address Length

Increase Sales, Purchase, SOP (Inv & Del) address lines to 40 characters.

£ 95

£ 25

3.3 SALES PROCESSING: Transactions

3.3.1 Duplicate Reference Check

Warning given to user if another transaction has already been posted to the currently selected account with the same Ref 2 (same as the standard Opera check on Ref 1 field)

£ 95

£ 25

3.3.2 See Bank Account in Sales View

The sales ledger account view shows the bank account that a receipt was paid into

£ 95

£ 25

3.3.3 Control Account Totals

Sales Ledger Control Account is available for on-screen viewing & printing..

£ 95

£ 25

3.3.4 Post Dated Cheques

The user can flag cash transactions in the ledgers and cash book as a "PDC". Such transactions do not update any balances, can be viewed and reported on and can be "released" at a later date which then posts the transaction.

£ 195

£ 50

3.3.5 Auto Advanced Postings

When entering Sales Ledger Transactions (Invoice, Credit, Receipt, Refund), if the current system date is later than the current nominal period then a question is asked whether Advanced Postings should be used. Depending on the answer, the advanced posting flag is set and the Advanced Posting checkbox is disabled. This setting remains for that current posting session, indicated by the Sales Processing Form Caption. Also available for the purchase ledger.

£ 195

£ 50



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3.4 REPORTS:

3.4.1 Alternative Debtors Report

Differently formatted Debtors Report based on the old Business Manager/Microfacts report. Available as summary & detailed, the detailed version having transactions aged (unlike Opera standard report) and reading from left to right. Also displays 5 months of aged Analysis.

£ 95

£ 25

3.4.2 Alternative Turnover Report

Includes another column for the current month

£ 95

£ 25



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[4] SALES ORDER PROCESSING: (including Invoicing module)

	Price £	AMC £
4.1 Sales by Quantity & Weight		
Stock items are flagged to be able to track weight. This displays an additional quantity field when processing SOP documents allowing the user to enter both the weight as well as the piece quantities. Both are available to be printed on SOP documentation. The Stock header view also shows the weight quantity as well as the piece quantity in stock.	£ 295	£ 95
4.2 Postcode Address Entering		
Interfaces with an external postcode database and allows users to create customers and suppliers in Opera by entering the postcode only. Also allows users to enter delivery addresses in SOP by entering the postcode only.	£ 295	£ 95
The external postcode database is not supplied within this price but it can be sourced by CK Systems if required. Prices depend on current prices at time of order.		
Note: The AMC is payable to ensure regular postcode updates are received.		
4.3 Salesmen's Commission		
User enters commission rates against either Territories, Region, Types or SOP Price Lists. Commission is then calculated and displayed after entering SOP lines. A report is then available listing these commission details.	£ 195	£ 50
4.4 Approval Document		
An additional SOP document (with its own numbering sequence) is available for goods sent out on approval (sale or return) to existing or prospective customers. Sales Orders can be progressed to these "Appro Notes" then deliveries raised from there as normal.	£ 195	£ 50
4.5 Change Sales Order Date		
The standard system does not allow the user to change the SO date on the SOP header, this utility allows the end user access to edit this field.	£ 95	£ 25
4.6 Display Free Stock		
The standard system displays the "in stock" quantity when processing each line for each SOP document. This utility shows the "Free Stock" quantity rather than the "in stock2 value.	£ 95	£ 25
4.7 Update Price List Descriptions		
When the Stock Description is changed in Stock, this utility updates the amended stock descriptions in SOP Special Price Lists	£ 95	£ 25
4.8 Edit Stock Cost		
Allows the Cost Price to be changed when adding/editing an SOP detail line. Standard Opera only displays this cost price.	£ 95	£ 25
4.9 Stock Cost Warning		
User is warned if the Sell Price entered is less than Cost Price	£ 95	£ 25



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4.10 Duplicate Stock Check in SOP

When entering SOP details lines, checks to see whether the current Stock Code has already been entered on the current order and a warning is displayed if it has. Ideal for end users who enter lengthy sales orders.

£ 95

£ 25

4.11 Display Quantity Breaks

This allows the quantity break prices to be displayed for stock items entered onto a sales order against nominated special price lists for customers.

£ 95

£ 25

4.12 Soft BOM Utility

This allows the user to select components for products that have a BOM at the point of order. For example, a product can be available with any size/colour of a component and the end user will not know which until their customer places the order.

£ 295

£ 95

4.13 Carriage

When entering SOP line quantity for Delivery Notes, an extra form opens allowing upto 6 lines for Type of Package, Qty per Package & Number of Packages. This information can then be printed on the delivery note.

£ 95

£ 25

4.14 Document Print Sequence

When printing SOP documents the user can choose whether to print in product code or "as entered" sequence

£ 95

£ 25

4.15 Batch Invoice Re-Print

Invoices can be re-printed in batches rather than, as with standard Opera, individually.

£ 95

£ 25

4.16 Merge sales/SOP/POP data

A utility that allows the user to gather data off-site in another Opera system (Eg. Taking orders at a trade show or at a branch site) then merge all data into the live system later.

£ 495

£ 150

4.17 SOP & Estate Agents

Whilst entering sales order lines the user is able to enter the house price and the calculates the sales commission. The house price is stored against transaction in Sales Analysis for reporting purposes.

£ 295

£ 75



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[5] STOCK CONTROL & BILL OF MATERIALS

	Price £	AMC £
5.1 UTILITIES:		
5.1.1 Stock Recode		
Allows user to change the unique stock codes for records and updates all historic transactional occurrences with the new code. Available for sales, purchase, nominal, stock & costing. Also allows user to merge stock records if an existing code is entered. This utility also caters for <i>Batch Recoding</i> and can import a list of codes to Re-code from a CSV file. Can also be setup to include 3rd party bespoke fields in Recoding process.	£ 95	£ 25
5.1.2 Stock Delete		
A utility to allow user to delete stock items (that have a zero balance) but where related transactions exist elsewhere in the Opera data. Options available to remove or keep these related transactions (in Sales History & SOP).	£ 95	£ 25
5.1.3 Stock Profile Changer		
A utility to allow Stock Profiles to be changed. This includes changing Quantity and Sell Decimal Places, convert from Decimal to Factor, Factor to Decimal and convert from FIFO to non-FIFO. A validation check can be run first highlighting any problems with the requested changes.	£ 295	£ 75
5.1.4 Archive Stock		
A utility to allow users to transfer all stock transactions into another nominated Opera company dataset (appends to existing data if data already exists) and clear down stock transactions in the live company. Ideal for companies with a lot of stock transaction being processed.	£ 195	£ 50
5.1.5 Zeroise Stock		
A utility to allow user to zeroise the stock ledger in one option by posting an adjustment for each stock code. A very useful utility where the end user wishes to post a quantity following a stocktake.	£ 95	£ 25
5.1.6 Stocktake Utility		
Stocktake utility which allows end user to freeze stock figures per warehouse and then enter new quantities on a browse screen after the stocktake. This will then post stock adjustments based on stocktake quantities.	£ 195	£ 50
5.1.7 Edit Stock Balances		
A utility that allows Stock Header/Warehouse Balances to be edited. USE WITH CAUTION!!	£ 195	£ 50
5.1.8 Mandatory Costing Option		
Option to specify that Job Costing Analysis is mandatory, on by default or off by default for all Stock Transactions that require Job Analysis.	£ 95	£ 25



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5.1.9 Stock Link to Warehouses

When creating a new Stock Item, saving will cause this new Stock Item to be linked to all warehouses. There is also a Utility which will go through all existing stock items and link to all warehouses. £ 195 £ 50

5.1.10 Update Price List Descriptions

When the Stock Description is changed in Stock, this utility updates the amended stock descriptions in SOP Special Price Lists £ 95 £ 25

5.2 PROCESSING: Stock Setup

5.2.1 Stock by Quantity & Weight

Stock items are flagged to be able to track weight. This displays an additional quantity field when processing SOP documents allowing the user to enter both the weight as well as the piece quantities. Both are available to be printed on SOP documentation. The Stock header view also shows the weight quantity as well as the piece quantity in stock. £ 295 £ 95

5.2.2 Increase Stock Reference Length

Changes the length of the Stock Reference Field to between 17 and 25 £ 195 £ 50

5.2.3 Customer Stock References

Allows additional references to be stored per customer for each stock item. £ 95 £ 25

5.2.4 RRP Price

An extra numeric field in stock header to hold the RRP. Reports can then be raised using this field. £ 95 £ 25

5.2.5 Foreign Currency Cost

An extra numeric field in stock header to hold a foreign currency cost/sell price. Reports can then be raised using this field. £ 95 £ 25

5.2.6 Show Main Warehouse Stock

Shows main warehouse stock quantity on stock processing General page, List page and Search form. £ 95 £ 25

5.2.7 Show Price Lists

This shows all the price lists from the stock header screen with prices/quantity breaks that the current stock item is part of. £ 95 £ 25

5.2.8 Image Hyperlinks

An extra field on the stock header holding the link directly to an image of the item. £ 95 £ 25

5.2.9 Simple Stock View

Alternative stock view screen only showing transactions that involve a movement in stock (ie. Allocations & de-allocations have been removed) along with a running quantity balance. £ 195 £ 50



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5.2.10 Filter Stock View by Warehouse

Opera defaults to show all warehouses on the View screen whether a balance is there or not. This utility shows only the warehouse with a stock balance that is not zero. £ 95 £ 25

5.3 PROCESSING: Transactions

5.3.1 GRN/PO Receipt Labels

An option to print stock labels directly from stock receipts/GRN transactions. The number of labels printed is the quantity of the receipt/GRN for each product. £ 95 £ 25

5.3.2 Batch Stock Issues

A browse screen to allow the user to enter and update stock issues as a batch rather than posting individual transactions as with standard Opera. This feature vastly decreases the amount of data input time by the end user. £ 95 £ 25

5.3.3 Batch Stock Transfers

A browse screen to allow the user to enter and update stock transfers between warehouses as a batch rather than posting individual transactions as with standard Opera. This feature vastly decreases the amount of data input time by the end user. £ 95 £ 25

5.3.4 Inter Company Stock Transfers

Allows the end user to transfer stock between warehouses, products and companies within the same Opera company or a different company £ 195 £ 50

5.3.5 Merge sales/SOP/POP data

A utility that allows the user to gather data off-site in another Opera system (Eg. Taking orders at a trade show or at a branch site) then merge all data into the live system later. £ 495 £ 150



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[6] PURCHASE LEDGER:

6.1 UTILITIES:

6.1.1 Purchase Recode

Allows user to change the unique account codes for records and updates all historic transactional occurrences with the new code. Available for sales, purchase, nominal, stock & costing. Also allows user to merge accounts if an existing code is entered. This utility also caters for *Batch Recoding* and can import a list of codes to Re-code from a CSV file. Can also be setup to include 3rd party bespoke fields in Recoding process.

	£ 95	£ 25
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6.1.2 Purchase Delete

A utility to allow user to delete stock records (that have a zero balance) but where related transactions exist elsewhere in the data. Options available to remove or keep these related transactions (in Sales History, SOP, POP, BOM). Available for Sales, Purchase, Nominal and Stock.

	£ 95	£ 25
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6.1.3 Global Search

A global purchase ledger search utility allowing the user to look for any matching text in Ref.1/Ref.2. When entered the system will take the user directly to the relevant account.

	£ 95	£ 25
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6.1.4 Creating letters

Automatically starts a letter in Microsoft Word for the currently displayed customer directly from the Action button. Microsoft Word has to be installed on the workstation and this utility inserts the Customer Name, Address, Current Date and Contact into a blank word document. Also available for the Purchase Ledger, Payroll & Personnel modules.

	£ 95	£ 25
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Note: Discounts are available for multiple purchases of this utility for the same site.

6.1.5 Mandatory Costing Option

Option to specify that Job Costing Analysis is mandatory, on by default or off by default for all Purchase Transactions (including POP) that require Job Analysis.

	£ 95	£ 25
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6.2 PROCESSING: Transactions

6.2.1 Duplicate Reference Check

Warning given to user if another transaction has already been posted to the currently selected account with the same reference 2 (same as the standard Opera check on the Ref 1 field)

	£ 95	£ 25
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6.2.2 See Bank Account in Sales View

The purchase ledger account view shows the bank account that a payment was paid from

	£ 95	£ 25
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6.2.3 Auto Advanced Postings

When entering Purchase Ledger Transactions (Invoice, Credit, Payment, Refund), if the current system date is later than the current nominal period then a question is asked whether Advanced Postings should be used. Depending on the answer, the advanced posting flag is set and the Advanced Posting checkbox is disabled. This setting remains for that current posting session, indicated by the Purchase Processing Form Caption. Also available for the sales ledger.

£ 195 £ 25

6.3 REPORTS:

6.3.1 Alternative Creditors Report

Differently formatted Creditors Report based on the old Business Manager/Microfacts report. Available as summary & detailed, the detailed version having transactions aged (unlike Opera standard report) and reading from left to right. Also displays 5 months of aged Analysis.

£ 95 £ 25

6.3.2 Alternative Turnover Report

Includes another column for the current month

£ 95 £ 25



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[7] PURCHASE ORDER PROCESSING:

7.1 Batch PO Print

A utility to allow PO's to be printed in one batch after they have all been input rather than individually as they are created.

£ 95

£ 25

7.2 GRN/PO Receipt Labels

An option to print stock labels directly from stock receipts/GRN transactions. The number of labels printed is the quantity of the receipt/GRN for each product.

£ 95

£ 25

7.3 Merge sales/SOP/POP data

A utility that allows the user to gather data off-site in another Opera system (Eg. Taking orders at a trade show or at a branch site) then merge all data into the live system later.

£ 495

£ 150



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[8] NOMINAL LEDGER:

8.1 UTILITIES:

8.1.1 Nominal Recode

Allows user to change the unique account codes for records and updates all historic transactional occurrences with the new code. Available for sales, purchase, nominal, stock & costing. Also allows user to merge accounts if an existing code is entered. This utility also caters for *Batch Recoding* and can import a list of codes to Re-code from a CSV file. Can also be setup to include 3rd party bespoke fields in Recoding process.

£ 95

£ 25

8.1.2 Automatic Nominal Account Creation

When adding a new Nominal Account, gives the user the option of creating accounts for all or a range of cost centres automatically.

£ 195

£ 50

8.2 REPORTS:

8.2.1 Summary NL Reports

The standard Opera Audit Trail and Trial Balance Reports have been re-designed to print transaction totals rather than line totals. An extra column has been added to show the source ledger for the transaction.

£ 95

£ 25



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[9] PAYROLL & PERSONNEL:

9.1 UTILITIES:

9.1.1 Batch Payroll Hours Input

A browse screen-based routine listing all employees (with departmental filters) to allow the user to input payroll hours on one screen which, when saved, will update the individual payslips.	£ 195	£ 50
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9.1.2 Creating letters

Automatically starts a letter in Microsoft Word for the currently displayed employee directly from the Action button. Microsoft Word has to be installed on the workstation and this utility inserts the Employee Name, Address and Current Date into a blank word document. Also available for the Sales Ledger and Purchase Ledger modules.	£ 95	£ 25
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Note: *Discounts are available for multiple purchases of this utility for the same site.*



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[10] COSTING

10.1 Costing Recode

Allows user to change the unique account codes for records and updates all historic transactional occurrences with the new code. Available for sales, purchase, nominal, stock & costing. Also allows user to merge accounts if an existing code is entered. This utility also caters for *Batch Recoding* and can import a list of codes to Re-code from a CSV file. Can also be setup to include 3rd party bespoke fields in Recoding process.

£ 95

£ 25

10.2 Mandatory Costing Option

New option in Sales & Purchase Set Options to specify that Job Costing Analysis is always on by default, or always off by default, or mandatory) for all Sales (including SOP) or Purchase (including POP) transactions that require Job Analysis.

£ 95 per ledger

£ 25



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PRICE LIST NOTES:

[1] Conditions of Sale:

All prices are subject to change without prior notification and are stated in this price list before VAT which is chargeable at the current rate. Charity, Educational and Cash With Order discounts are not available from CK Systems. Our standard Terms & Conditions included with this price list apply in addition to these notes.

[2] Opera II Toolkit Module:

For all Opera II systems the Toolkit module must be present on the Opera activation for any of these modules/utilities to work.

[3] Annual Maintenance Contracts:

The AMC is mandatory at the point of purchase and the number of users, companies or employees does not affect the price of the AMC.

[4] Latest Version Upgrades:

Where an AMC has lapsed, a latest version upgrade charge will be made of £50+VAT (dealer price) plus the current AMC. If the AMC has lapsed within the previous 6 months an option exists to backdate the AMC renewal to the date at which it lapsed.

[5] Dealer Transfers:

Where an end user moves from one Pegasus Partner to another there is no administration charge for doing so but the above still applies with regard to lapsed AMC's.

[6] Dealer Telephone Support:

Dealer telephone support is charged to the dealer on the vertical application modules at 15% of the above **end user** software prices. If this is not taken out then the dealer will be charged for all such time (and any related time and expenses in resolving the issue) at our current hourly rates.

[7] Additional Users:

For sites that require individual additional users for the vertical applications please add £50+VAT per extra user.

[8] Multiple Sites:

A discount of 15% is available for the vertical applications only.

[9] Opera II Upgrades:

End users upgrading from Opera I to Opera II may take a further 20% on the software prices stated above as long as a current AMC is in place. Where the AMC has lapsed this discount will not be applicable.

[10] Product Amendments & Bespoke:

Any required enhancements or software changes to the above standard products will be quoted for separately. Prices for any other bespoke modules, features or utilities we have written as in previous catalogues will be quoted for on an individual client basis.

[11] On-site Training

Training is available at discounted dealer rates (POA) plus mileage & expenses.

[12] Cancelled Orders & Returns:

Returns will only be accepted in exceptional circumstances and a handling charge of 20% may be charged on returned software.



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TERMS OF BUSINESS OF CK SYSTEMS LIMITED (Hereinafter referred to as 'The Company')

PRICES: All prices in any estimate or quotation are based on conditions ruling at the date thereof. If changes in those conditions alter these prices after the date of the estimate or quote, before delivery of the goods in question, the Company shall be entitled to make such an addition to the contract price as shall be reasonable in the circumstances.

The prices included in any estimate or quotation remain valid for 30 days from the date of the estimate or quotation, thereafter a re-estimation or re-quote may be necessary. Prices, specification and delivery are subject to confirmation at time of acceptance of your order. Licence Codes may not be supplied by the company if payment terms are not adhered to.

All on-site time for training and support is estimated. Job Sheets will be raised for each on-site visit and chargeable time indicated for which the customer will sign in agreement. Invoices for such chargeable ongoing on-site training and support will be billed in the month following.

BESPOKE PROGRAM AMENDMENTS: All bespoke program amendments are written to an agreed costed specification. Unless any required amendments to the specification are notified beforehand such amendments may necessitate a re-quote. The Company will deliver a product that has been tested in-house but will require testing by yourselves on-site before going live. Any bug-fixes required will be fixed free of charge but any further enhancements will be seen as another order requiring a purchase order.

Program version upgrades: The Company will not be liable for any damage or data loss resulting from non-supported program version upgrades. The bespoke will be tested and updated as required for all major version releases and bespoke upgrades will be issued to sites with current Annual Maintenance Contracts in place. The Company will not be responsible for any damage or data loss resulting from Opera or Exchequer version upgrades being performed without first checking compatibility of bespoke program amendments with the version being upgraded to or installed.

INVOICING: Invoices will be raised to cover 50% deposit element of hardware/software contract on order.

Final invoices will be raised immediately following satisfactory installation of hardware/software. Standard software packages will be invoiced separately from bespoke package(s)/amendment(s) unless contract specifies that such bespoke package(s) are integrated and to be treated as one system. In that event standard and bespoke elements will be invoiced on satisfactory installation of all integrated elements of the software.

Separate bespoke packages will be invoiced on satisfactory installation of the relevant package. Any variations or changes to bespoke packages (as detailed in the final program specification) will be treated as a separate order.

All other invoices will be raised immediately following delivery of the goods/service. When end users order software early to obtain favourable promotion prices, and delay the installation, the full software will be delivered to site and invoiced (and become immediately payable) in full thereafter.

LEASING: When payment to The Company from the customer for software or bespoke projects is to be made via a leasing company the 50% deposit is to be paid to The Company by the customer prior to commencing the purchase or project. This will be refunded in full to the customer on receipt of payment to The Company from the leasing company. When training and on-site time is purchased under lease agreement, any chargeable on-site time spent over and above the amount of time leased will be invoiced directly to the end user.

TELEPHONE & MODEM SUPPORT: All such agreements run for 12 months from 1st January. New agreements taken out part way through the year will be charged pro rata to the next 31st December. The Company will send renewal letters approximately 6 weeks before the renewal date. If not renewed or an agreement is not in place, and the customer then uses this service, the customer will be charged on a timecost basis at the current hourly rates. You will be charged for any time spent on the telephone and for any time spent in resolving the issue. This includes time in recreating the problem on our in-house system and time spent liaising with the relevant software company. The Company reserve the right to review all such charges prior to each renewal.

ANNUAL MAINTENANCE CONTRACT (AMC) and ANNUAL LICENCE FEES (ALF) : These are mandatory on all initial software purchases from The Company. These may be cancelled in writing to The Company in response to a renewal letter. Cancelled AMC's may be revived at a future date but will incur penalty costs to be agreed at the time as well as a new AMC/ALF being purchased. If notification of cancellation is received after the renewal date then the customer is only entitled to credit for the unused portion of the AMC or ALF on a pro rata basis, rounded to the nearest unused month. The customer will not be entitled to any further software upgrade releases following the cancellation.

PAYMENT TERMS: [1] Sales of hardware/software/CKS standard products: A minimum deposit of 50% +VAT is due on placing the order, the balance being due 7 days from date of final invoice. [2] Bespoke Programming: A minimum deposit of 50% +VAT is due on placing the order, then a further 30% +VAT on initial installation of beta bespoke for on-site testing (a Bespoke Initial Installation sheet is signed by end user), the remaining 20% +VAT becomes due On sign-off of bespoke (a Bespoke Sign-Off sheet is signed by end user). Invoices will be raised at each of the above stages as and when they happen. [3] Telephone Support: All such invoices are to be paid by 31st January to ensure continuity of this service. [4] Other sales and On-site time: Thirty days from date of invoice.

VALUE ADDED TAX: All prices quoted are exclusive of VAT which will be charged at the rate in force at the time of despatch of the goods.

TITLE OF GOODS:

- 1 Risk of damage to or loss of the goods shall pass to the Customer at the time of delivery.
- 2 All software issued by The Company is done so under the prevailing Terms & Conditions of the software author's Terms & Conditions.
- 3 The Company grants to the end user a non-exclusive and non-transferable Licence to use the installed software during the Licence Period.
- 4 Legal title in the Licences or goods (with the specific exception of any source code) shall not pass to the Customer unless and until the Customer shall have discharged all its indebtedness to The Company in respect of the goods. Until all indebtedness is discharged The Company has the right to repossess the goods and reserves licence to enter the Customer's premises (or subsequent site) for that purpose.
- 5 Notwithstanding the terms of (1) to (4) above, should the Customer resell the goods, the Customer shall hold the proceeds of sale on trust for The Company until such a time as all the Customer's indebtedness to The Company under any contract entered into between them shall have been discharged.
- 6 The program source code for any bespoke programs written by The Company remains the property of The Company at all times.

GENERAL: The Company shall not be liable for any failure to perform its obligations when such failure is due to any cause beyond its reasonable control.

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